

CUMULATIVE SALES				
January-December 2011				
	National	International	Total	
	euro	euro	packages	euro
TOTAL AUDIO			4 733 648	31 953 522
previous year			5 074 806	32 653 700
change %			-6,7 %	-2,1 %
TOTAL MUSIC VIDEO			139 130	1 185 091
previous year			290 268	2 522 898
change %			-52,1 %	-53,0 %
TOTAL PHYSICAL SALES	22 314 136	10 824 477	4 872 778	33 138 613
previous year	22 112 454	13 064 144	5 365 074	35 176 598
Index	100,9 %	82,9 %	90,8 %	94,2 %
				euro
TOTAL DIGITAL SALES				8 174 472
previous year				7 842 379
change %				4,2 %
				euro
TOTAL SALES				41 313 085
previous year				43 018 977
index				96,0 %
Digital sales share of the total sales			Total	% euro
				19,79 %