

PHYSICAL SALES						
January-December 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					49 520	
previous year					42 371	
change %					16,9 %	
Vinyl					47 811	
previous year					54 970	
change %					-13,0 %	
Cassette					-4	
previous year					716	
change %					-100,6 %	
CD					4 555 591	
previous year					4 628 476	
change %					-1,6 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					6 847	
					1 206	
TOTAL AUDIO					4 659 765	29 866 994
previous year					4 727 739	31 880 351
change %					-1,4 %	-6,3 %
Blu-ray					4 721	
previous year					6 069	
change %					-22,2 %	
DVD-Video					81 562	
previous year					127 907	
change %					-36,2 %	
Other music video product					1 864	
					11 063	
TOTAL MUSIC VIDEO					88 147	765 618
previous year					145 039	1 164 290
change %					-39,2 %	-34,2 %
TOTAL PHYSICAL SALES	21 172 949		9 459 663		4 747 912	30 632 612
previous year	22 313 836		10 824 477		4 872 778	33 138 313
Index	94,9 %		87,4 %		97,4 %	92,4 %
Ordinary members						28 469 115
Export Baltia (+Sweden)						1 871 031
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					1 152 938	3,8 %