

CUMULATIVE SALES						
January-February 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					5 537	
previous year					313	
change %					1669,0 %	
Vinyl					6 473	
previous year					21 635	
change %					-70,1 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					501 863	
previous year					787 011	
change %					-36,2 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					194	
change %					-100,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					1 385	
					10	
TOTAL AUDIO					515 258	2 615 563
previous year					809 163	3 846 202
change %					-36,3 %	-32,0 %
Blu-ray					585	
previous year					369	
change %					58,5 %	
DVD-Video					14 670	
previous year					24 844	
change %					-41,0 %	
Other music video product					170	
					1 400	
TOTAL MUSIC VIDEO					15 425	114 518
previous year					26 613	221 971
change %					-42,0 %	-48,4 %
TOTAL PHYSICAL SALES	1 561 480		1 168 601		530 683	2 730 081
previous year	3 015 246		1 065 765		835 776	4 081 011
Index	51,8 %		109,6 %		63,5 %	66,9 %
Ordinary members						2 621 587
Export Baltia (+Sweden)						319 132
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					188 273	6,9 %