

<b>CUMULATIVE SALES</b>						
<b>January-March 2012</b>						
	<b>National</b>		<b>International</b>		<b>Total</b>	
		eur		eur	packages	eur
<b>Singles</b>					6 464	
previous year					-17 261	
change %					-137,4 %	
<b>Vinyl</b>					9 506	
previous year					27 912	
change %					-65,9 %	
<b>Cassette</b>					0	
previous year					0	
change %					0,0 %	
<b>CD</b>					835 733	
previous year					1 099 365	
change %					-24,0 %	
<b>Mini Disc</b>					0	
previous year					0	
change %					0,0 %	
<b>DVD-Audio</b>					0	
previous year					0	
change %					0,0 %	
<b>SACD</b>					0	
previous year					0	
change %					0,0 %	
<b>Other audio product</b>					2 124	
					413	
<b>TOTAL AUDIO</b>					<b>853 827</b>	<b>4 930 964</b>
previous year					1 110 429	6 794 573
change %					-23,1 %	-27,4 %
<b>Blueray</b>					1 289	
previous year					582	
change %					121,5 %	
<b>DVD-Video</b>					27 719	
previous year					35 985	
change %					-23,0 %	
<b>Other music video product</b>					594	
					2 058	
<b>TOTAL MUSIC VIDEO</b>					<b>29 602</b>	<b>224 453</b>
previous year					38 625	308 216
change %					-23,4 %	-27,2 %
<b>TOTAL PHYSICAL SALES</b>	<b>3 014 484</b>		<b>2 140 933</b>		<b>883 429</b>	<b>5 155 417</b>
previous year	4 980 359		2 142 886		1 149 054	7 123 245
Index	60,5 %		99,9 %		76,9 %	72,4 %
Ordinary members						<b>4 853 407</b>
Export Baltia (+Sweden)						502 171
<b>Classical share of audio + music video sales</b>			Total		euro	% euro
Classical sales					249 952	4,8 %