

CUMULATIVE SALES						
January-April 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					26 805	
previous year					3 262	
change %					721,7 %	
Vinyl					15 195	
previous year					30 611	
change %					-50,4 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					1 292 198	
previous year					1 451 082	
change %					-10,9 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					2 796	
					437	
TOTAL AUDIO					1 336 994	7 488 914
previous year					1 485 392	9 171 404
change %					-10,0 %	-18,3 %
Blueray					1 420	
previous year					895	
change %					58,7 %	
DVD-Video					34 739	
previous year					43 488	
change %					-20,1 %	
Other music video product					650	
					8 031	
TOTAL MUSIC VIDEO					36 809	277 291
previous year					52 414	370 273
change %					-29,8 %	-25,1 %
TOTAL PHYSICAL SALES	4 881 337		2 884 868		1 373 803	7 766 205
previous year	6 654 701		2 954 297		1 537 806	9 608 998
Index	73,4 %		97,6 %		89,3 %	80,8 %
Ordinary members						7 294 681
Export Baltia (+Sweden)						599 966
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					365 619	4,7 %