

CUMULATIVE SALES						
January-September 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					26 186	
previous year					28 445	
change %					-7,9 %	
Vinyl					32 264	
previous year					39 159	
change %					-17,6 %	
Cassette					1	
previous year					716	
change %					-99,9 %	
CD					2 885 640	
previous year					3 074 982	
change %					-6,2 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					6 409	
					451	
TOTAL AUDIO					2 950 500	17 935 063
previous year					3 143 753	19 873 902
change %					-6,1 %	-9,8 %
Blueray					3 606	
previous year					3 443	
change %					4,7 %	
DVD-Video					57 677	
previous year					75 978	
change %					-24,1 %	
Other music video product					1 638	
					9 714	
TOTAL MUSIC VIDEO					62 921	506 989
previous year					89 135	689 810
change %					-29,4 %	-26,5 %
TOTAL PHYSICAL SALES	12 075 793		6 366 259		3 013 421	18 442 052
previous year	13 726 515		6 920 528		3 232 888	20 647 043
Index	88,0 %		92,0 %		93,2 %	89,3 %
Ordinary members						16 887 675
Export Baltia (+Sweden)						1 286 063
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					708 969	3,8 %