

CUMULATIVE SALES						
January-November 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					47 810	
previous year					41 135	
change %					16,2 %	
Vinyl					42 274	
previous year					48 000	
change %					-11,9 %	
Cassette					-4	
previous year					716	
change %					-100,6 %	
CD					3 942 993	
previous year					4 179 025	
change %					-5,6 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					6 502	
					1 077	
TOTAL AUDIO					4 039 575	25 816 157
previous year					4 269 953	28 719 899
change %					-5,4 %	-10,1 %
Blu-ray					4 441	
previous year					4 943	
change %					-10,2 %	
DVD-Video					72 425	
previous year					97 248	
change %					-25,5 %	
Other music video product					1 753	
					10 512	
TOTAL MUSIC VIDEO					78 619	662 674
previous year					112 703	926 299
change %					-30,2 %	-28,5 %
TOTAL PHYSICAL SALES	17 829 206		8 649 625		4 118 194	26 478 831
previous year	20 362 697		9 373 248		4 382 656	29 735 945
Index	87,6 %		92,3 %		94,0 %	89,0 %
Ordinary members						24 480 121
Export Baltia (+Sweden)						1 772 142
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					1 072 689	4,1 %