

CUMULATIVE SALES						
January 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					3 047	
previous year					1 943	
change %					56,8 %	
Vinyl					3 282	
previous year					13 753	
change %					-76,1 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					186 259	
previous year					484 927	
change %					-61,6 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					160	
change %					-100,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					270	
					9	
TOTAL AUDIO					192 858	1 007 078
previous year					500 792	1 845 377
change %					-61,5 %	-45,4 %
Blueray					379	
previous year					84	
change %					351,2 %	
DVD-Video					7 265	
previous year					13 205	
change %					-45,0 %	
Other music video product					0	
TOTAL MUSIC VIDEO					7 644	62 586
previous year					13 289	120 967
change %					-42,5 %	-48,3 %
TOTAL PHYSICAL SALES		575 811		493 853	200 502	1 069 664
previous year		1 405 148		567 067	514 659	1 972 215
Index		41,0 %		87,1 %	39,0 %	54,2 %
Ordinary members						1 027 790
Export Baltia (+Sweden)						141 979
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					77 686	7,3 %