

CUMULATIVE SALES						
February 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					2 490	
previous year					-1 630	
change %					-252,8 %	
Vinyl					3 191	
previous year					7 882	
change %					-59,5 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					315 604	
previous year					302 084	
change %					4,5 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					34	
change %					-100,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					1 115	
					1	
TOTAL AUDIO					322 400	1 608 485
previous year					308 371	2 000 825
change %					4,5 %	-19,6 %
Blu-ray					206	
previous year					285	
change %					-27,7 %	
DVD-Video					7 405	
previous year					11 639	
change %					-36,4 %	
Other music video product					170	
					822	
TOTAL MUSIC VIDEO					7 781	51 932
previous year					12 746	101 004
change %					-39,0 %	-48,6 %
TOTAL PHYSICAL SALES	985 669		674 748		330 181	1 660 417
previous year	1 610 098		498 698		321 117	2 108 796
Index	61,2 %		135,3 %		102,8 %	78,7 %
Ordinary members						1 593 797
Export Baltia (+Sweden)						177 153
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					110 587	6,7 %