

PHYSICAL SALES						
December 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					1 710	
previous year					1 236	
change %					38,3 %	
Vinyl					5 537	
previous year					6 970	
change %					-20,6 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					612 598	
previous year					449 451	
change %					36,3 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					345	
					129	
TOTAL AUDIO					620 190	4 050 837
previous year					457 786	3 160 452
change %					35,5 %	28,2 %
Blueray					280	
previous year					1 126	
change %					-75,1 %	
DVD-Video					9 137	
previous year					30 659	
change %					-70,2 %	
Other music video product					111	
					551	
TOTAL MUSIC VIDEO					9 528	102 944
previous year					32 336	237 991
change %					-70,5 %	-56,7 %
TOTAL PHYSICAL SALES	3 343 743		810 038		629 718	4 153 781
previous year	1 951 139		1 451 229		490 122	3 402 368
Index	171,4 %		55,8 %		128,5 %	122,1 %
Ordinary members						3 988 994
Export Baltia (+Sweden)						98 889
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					80 249	1,9 %